

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES  
PRIORITY MAIL EXPRESS & PRIORITY MAIL CONTRACT 20  
(MC2015-78)  
NEGOTIATED SERVICE AGREEMENT

Docket No. CP2015-123

**NOTICE OF UNITED STATES POSTAL SERVICE OF  
CHANGE IN PRICES PURSUANT TO AMENDMENT TO  
PRIORITY MAIL EXPRESS & PRIORITY MAIL CONTRACT 20**  
(November 22, 2016)

The Postal Service hereby provides notice that prices under Priority Mail Express & Priority Mail Contract 20, in the above-captioned proceeding, have changed as contemplated by the contract's terms. A redacted version of the amendment to Priority Mail Express & Priority Mail Contract 20 is provided in Attachment A, and the unredacted amendment is being filed under seal. The amendment will become effective one business day after the day that the Commission completes its review of this filing.

The supporting financial documentation and a certified statement, as required by 39 C.F.R. § 3015.5, are included with this filing. The certified statement is provided in Attachment B. Redacted versions of the financial analysis are being filed today along with this pleading. Unredacted versions are being filed under seal. The Postal Service's original application for non-public treatment in this docket is hereby incorporated by reference for the protection of these materials.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.

Chief Counsel, Pricing and Product Support

Elizabeth A. Reed

475 L'Enfant Plaza West, S.W.

Washington, D.C. 20260-1137

(202) 268-3179, Fax -6187

[elizabeth.a.reed@usps.gov](mailto:elizabeth.a.reed@usps.gov)

November 22, 2016

**ATTACHMENT A**

**REDACTED AMENDMENT TO  
PRIORITY MAIL EXPRESS & PRIORITY MAIL CONTRACT 20**

**AMENDMENT #2**  
**OF**  
**SHIPPING SERVICES CONTRACT**  
**BETWEEN**  
**THE UNITED STATES POSTAL SERVICE**  
**AND**  
[REDACTED]  
**REGARDING PRIORITY MAIL EXPRESS AND PRIORITY MAIL SERVICE**

WHEREAS, the United States Postal Service ("the Postal Service") and [REDACTED] ("Customer") entered into a shipping services contract regarding Priority Mail Express and Priority Mail service on July 24, 2015.

WHEREAS, the Parties desire to amend Sections I.H, I.I, and I.J, under this contract.

NOW, THEREFORE, the Parties agree that the contract is hereby amended as detailed below. The existing contract remains unchanged in all other respects. This amendment shall become effective one business day following the day on which the Commission issues all necessary regulatory approval.

[Replace Sections I.H, I.I, and I.J, in their entirety, as follows:]

**I. Terms**

- H. From the effective date of this Amendment, until December 31, 2016, Customer will receive the Tier 3 rates for Priority Mail Contract Packages, pursuant to Table 5 below. Beginning on January 1, 2017, until the end of the contract year, Customer will receive the Tier 2 rates for Priority Mail Contract Packages, pursuant to Table 4 below. Customer shall mail a minimum of [REDACTED] Total Packages (Contract Packages plus all other Priority Mail packages) during each Contract Year for the term of this contract. If the volume falls below [REDACTED] for the Contract Year, the Postal Service at its sole discretion has the right to revert Customer to the most current Commercial Base Prices. All prices will be calculated by the Postal Service and rounded up to the nearest whole cent.

I. For all subsequent years of the contract, Customer will receive the appropriate Priority Mail Tier Table in Section J below for its Priority Mail Contract Packages, based on the previous contract year's volume of Total Packages, as outlined in Section G above.

J. Custom Priority Mail Tier Tables



IN WITNESS WHEREOF, the Parties hereto have caused this amendment to be duly executed as of the later date below:

UNITED STATES POSTAL SERVICE

Signed by: \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

*[Handwritten Signature]*

*LIFE RUCKER*

*Senior VP Sales*

*10/28/13*



**ATTACHMENT B**  
**FINANCIAL CERTIFICATION**

**Certification of Prices for Amendment to  
Priority Mail Express & Priority Mail Contract 20**

I, Steven R. Phelps, Manager, Regulatory Reporting and Cost Analysis, Finance Department, am familiar with the prices and terms for the amendment to Priority Mail Express & Priority Mail Contract 20. The amended prices and terms contained in this Contract were established by the Decision of the Governors of the United States Postal Service on the Establishment of Prices and Classifications for Domestic Competitive Agreements, Inbound International Competitive Agreements, and Other Non-Published Competitive Rates (Governors' Decision No. 11-6).

I hereby certify, based on in the financial analysis provided herewith, that the amended prices are in compliance with 39 U.S.C § 3633 (a)(1), (2), and (3). They are expected to cover attributable costs. There should therefore be no subsidization of competitive products by market dominant products. The amended contract should not impair the ability of competitive products on the whole to cover an appropriate share of institutional costs.

  
\_\_\_\_\_  
Steven R. Phelps